

The Dean and Head of the Graduate School of
Business & Leadership,

Professor Stephen Migiro

cordially invites you to a
Business Breakfast Meeting

Guest Speaker

Dr Dave Schwegmann

Managing Executive – Nedbank Retail Branch Network, South Africa

Topic

**INTEGRATED CHANNELS STRATEGY:
THE COMPLEXITY OF MANAGING THE DUALITY
OF REVENUE GROWTH AND COST EFFICIENCY**

Date: Wednesday, 9 October 2013

Time: 07h30 for 08h00 until 10h30

Venue: Coastlands on the Ridge Musgrave,
315 Peter Mokaba (old Ridge) Road, Durban

Cost: 200.00 pp

RSVP

Ms Nokukhanya Mthanti

Tel: 031 260 8673

Email: mthantin@ukzn.ac.za

By no later than Friday, 4 October 2013

Seats are limited. Booking is essential

Banking Details:

Bank name: Standard Bank

Account Name: UKZN-Main

Account Number: 053 080 998

Type of Account: Business Current Account

Branch and Code: Westville – 045 426

Ref: M 026-30190 + Your Name

Fax or email proof of payment to Ms Mthanti



Dr Dave Schwegmann joined Nedbank in 1984 and currently holds the position of Managing Executive responsible for the Retail Branch Network, South Africa.

His academic qualifications include a BCom degree from the University of South Africa, an MBA from Bond University, Australia. In 2013 he obtained a Doctorate in Business Administration from the University of KwaZulu-Natal for a thesis titled: *Performance Benchmarking and Strategic Homogeneity: A Nedbank Retail Case Study*.

He also completed a Channel Management course and an Advanced Management Programme at INSEAD Business School in France, as well as a High Potential Leadership Programme at Harvard Business School, USA.

He was nominated for Nedbank CEO Award in 2007 and has been the Nedbank CEO Award Finalist for the period 2011/2012.

Schwegmann is an avid runner and has completed 9 Comrades Marathons and has Bungi jumped off Victoria Falls (111 metres).